



## Business Manager



<b>Type</b>	Full-time
<b>Company</b>	HiiLSE GLOBAL VENTURES's UK CLIENT
<b>Specialization</b>	Business Development, Sales, Marketing
<b>Salary</b>	1350
<b>Minimum Experience</b>	1 Years
<b>Maximum Experience</b>	15 Years
<b>Minimum Qualification</b>	High School or Equivalent
<b>Location</b>	Kuala Lumpur Penang Kuching Kota Kinabalu Kuantan Johor Bahru Sungai Petani
<b>Joining Date</b>	05/05/2021
<b>External URL</b>	<a href="http://www.hiilse.com">http://www.hiilse.com</a>
<b>Keywords</b>	business development, business manager, sales partner
<b>Hits</b>	661
<b>URL</b>	<a href="https://www.uniqueyellowpages.com/app/jobs/detail/business-manager-18">https://www.uniqueyellowpages.com/app/jobs/detail/business-manager-18</a>

## JOB DESCRIPTION

Search of a highly skilled business manager to join our team and help us continue our tradition of unparalleled [client/customer] and employee satisfaction.

We're a company who with mission to be world's best intrinsic corporate in technology and psychology. As an ideal candidate, you have a track record of outstanding managerial experience. You've previously managed day-to-day operational activities, including production, human resources, and accounting processes. You're a motivated leader

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who thrives on creating a climate of inclusion, trust, and productivity. Ultimately, you're responsible for continuing the success of our daily business practices and ushering in a new era of growth.

## **JOB SCOPE & ROLES**

Strategize, implement, and oversee processes for increased productivity and growth.

Design daily operational programs that produce organizational objectives.

Manage employee activities, providing suitable resources.

Establish and grow relationships with appropriate partners.

Establish cost parameters and manage the overall P&L of this company / division.

Maintain a forecast and targeting sales attainment plan.

Daily and Monthly Responsibilities.

Supervise employee production and counsel toward improved efficiency with internal processes that adhere to legal guidelines.

Provide appropriate data analytics of sales and distributors and partners to appropriate management teams.

Work with assistant managers to develop long-term strategic initiatives.

Create and maintain rolling 3-month sales forecast and targeting sales attainment plans.

Participate in competitive analysis and pricing strategy development.

Support customer-facing operations, including sales, marketing, and public relations.

## **SKILLS AND QUALIFICATIONS**

With or Without formal education.

With or Without experience

Outstanding poise in a fast-paced business environment

Superior leadership skills, with a focus in employee coaching and development

Strong capabilities with database and information systems software

Previous data analysis experience

Proven ability with financial and budgetary processes

Prior industry experience and up-to-date knowledge of relevant trends

## **SUPPLIER**

Digital & Office Job for HiiLSE

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**Address** Kuala Lumpur Penang Taiping Kuching Kota Kinabalu Kuantan Johor Bahru Sungai Petani All major town in Malaysia International applicant welcome

**Contact Person** HR Director

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For more details, please visit <https://www.uniqueyellowpages.com/app/detail/digital-office-job-for-hiilse-kuala-lumpur-205>

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